



## Introducing our two newest partners.

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When we founded KMRD Partners, we committed ourselves to reducing the overall cost of risk for our clients by producing greater value for each insurance dollar spent. Unlike other insurance brokers, we will not focus on providing insurance quotations. Instead, we identify optimal risk management solutions.

### **The results speak for themselves.**

As our firm has grown, we developed strategic relationships with the insurance industry's strongest underwriters. Internally, we have a service team supporting our clients with diligence, intelligence and technical proficiency. We also invested in technical infrastructure that includes the industry's leading online client collaboration tool.

All of this enables us to consistently deliver on our company mission statement:

*Integrity first  
Clients are the focus of everything we do  
Excellence is in the details  
We are continuously improving and learning*

Of course, our clients realize savings with a lower cost of risk. A recent analysis confirmed KMRD delivered savings more than double the industry average to clients who selected us as their exclusive representative in the insurance marketplace.

We invite you to have a conversation with us to see if we can reduce your company's cost of risk. Our credentials might help you to make the call.



**Risk & Insurance Solutions**

We provide effective risk management consulting and property & casualty insurance to protect against potentially catastrophic losses, while reducing the overall cost of risk.

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